

Prebid minutes for Design, construction, supply installation, testing and commissioning of 8 nos floating concrete Jetties in various National Waterways				
<b>TENDER No: IWAI/Jetties/NNWs/1/2024</b> <b>Design, construction, supply installation, testing and commissioning of 3 nos. concrete Jetties in Karnataka Sch A.</b> <b>Design, construction, supply installation, testing and commissioning of 3 nos. concrete Jetties in Odisha Sch B.</b> <b>Design, construction, supply installation, testing and commissioning of 2 nos. concrete Jetties in Gujarat Sch C.</b>				
Date of pre-bid- 17.06.2025				
Sr. No	Section No. Clause, Sub Clause No and Page No. of Tender	Tender clause description	Queries	Reply to queries
1	Notice Inviting Tender, Clause 1.4, Page No 9	<b>Method of Selection :</b> The method of selection is Least Cost Based. The bidder can quote for any one schedule. In case, bidder applies for more than 1 schedule of work, IWAI will have the discretion to consider him for any 1 schedule of work.	Kindly confirm that one bidder can bid for all the three locations and IWAI will decide and award the tender for only one location where bidder is L1 bidder	A bidder can apply for 1 Schedule.
2	Section II, Clause 3, Sub Clause 3.1, Page No 12 Clause 6.8 and 6.9.1, Page No 18 & 19	<b>Bidder Eligibility Criteria :</b> Bidder may be a firm that is a private entity, a Government owned entity or any combination of such entities in the form of JV/consortium under an existing agreement or with the intent to enter into such agreement supported by a Letter of Intent. Bidders that are Government owned entity in the employer's country may participate only if they can establish that they (i) operate under commercial law and (ii) are not dependent agencies of the employer.	3.1 says JV consortium is permitted with Letter of intent submitted by member in JV/Consortium that they will form JV after award, please confirm if this is valid. 6.8 Clause states one bidder can submit single bid only, confirm that one bidder can bid one bid each for all 3 locations. 6.9.1 states bids JV/Consortium not allowed, kindly clarify if eligible bids will be only those bids which are submitted by Single entity bidder without any JV/Consortium.	JV / Consortium is not allowed.
3	Section II, Clause 3, Sub Clause 3.8, Page No 13	Bidder should have, during the last three years, neither failed to perform on any agreement, nor been expelled from any project or agreement nor have had any agreement terminated for breach by such Bidder.	Kindly confirm that if a bidder has equity holding by parent company / sister company / OEM company or company having common directors and if any such company having common directors submits the bid where in either the equity holding company in the bidder's company or if any of their common directors have failed to perform the contractual obligations in work related to Floating Concrete pontoons in India and are involved in litigation / court cases for failure to perform or have had awarded work agreement terminated due to breach will not be allowed to bid for this tender and if they do they will be disqualified, this submission is specifically made by us keeping the ongoing court case between Kochi Metro Rail Limited and Marinetek OY (Includes Directors of Marinetek India Services Pvt Ltd, REL Marinetek Infra Pvt Ltd, Marinesolutions Distribution and Services Pvt Ltd) – we seek clarification on this because the matter between Kochi Metro and Marinetek pertains to non-performance on deliverables by Marinetek. The necessary documents in this regard are available in public domain and we can submit the same to your office on request.	This is a legal aspect that will be decided at the time of bid evaluation.
4	Section III, Clause 16.1.1 (b), Page No 30	Qualification for Work : means design, construction, supply, installation, testing and commissioning of floating concrete Jetties duly certified by IR Class or any IACS body	The certification and approval for various projects is buyer's preference and not all buyers in India are buying with IR Class / IACS Class Approval, most tenders so far in India have been done with IIT Madras approval, thus for qualification purpose we request that as long as certification and design vetting approval is accorded by either IIT Madras / IR Class or any IACS class shall be acceptable for qualification, additional undertaking can be asked at the time of bid submission that bidder will obtain approval / certification from IR Class / IACS body for this project	Yes, but the Certification of earlier contracts from any IACS body, IRS (Indian Registrar of Shipping) and IIT Madras be submitted along with the bids.

5	Section III, Sl.No -2, page No 37	Installation Location	Kindly provide following for each Locations a. GPS Coordinates for each location of installation, b. depth of water during peak and non peak season c. vertical water level variation during peak and non peak season d. lateral water level variation during peak and non peak season – meaning the distance water recedes from permanent shoreline at each location e. What is the maximum and minimum wind speed to be taken in consideration in design and calculation report. f. What is the max wave height to be taken in consideration in design and calculation report. Information on these parameters is required and important as approval authority demands the same to evaluate pontoon behaviour with different environmental load.	The salient details are available in the DPR prepared by IWAI. The locations are shown in the imageries attached in tender document. Further , this is an EPC contract and the contractor has to determine all the salient details.
6	Section V, Sl.NO. 2 of BOQ, Page No 69	<b>Form Fin -2 : Summary of Cost</b>  During Financial Bid Evaluation, for selection of lowest Bidder, quoted cost excluding GST would be considered. However, GST would remain effective as per the	Is CAMC cost applicable when deciding L1 bidder for each location	Yes.
7	Section VI, Part I, Clause 2	Scope of work, Vessel Size	Vessel details like LOA, Beam, Depth, Draft, Berthing velocity is required for design and calculation report, approval authorities like IIT Madras , IR Class or any other IACS Body demands these details, kindly provide these details. As of now it is stated only as up to 1000 DWT Vessel	May refer reply at S. No. 5.
8	Section VI, Part I, Clause 3 (a)	<b>Time lines :</b> The Contract duration shall be 5 (Five) months from the date of issue of LoA to this effect.	Considerable time is consumed in obtaining approval from IIT Madras / IACS class authorities, 5 months is not a realistic timeline, kindly make this timeline 7 to 8 months.	Tender condition shall prevail.
9	Section VI, Part I, Clause 5.5	<b>Stages of Payment</b> (i) After approval of design of concrete pontoons by NTCPCW - 10% (ii) Completion of 100 % fabrication of pontoons ( payment on pro-rata basis) with due certification of IR Class -60% (iii) Supply Installation commissioning of Pontoons at the earmarked site. - 20% (iv) On IR Class certification of the commissioned pontoons -10%	It is requested that to provide better cash flow against work completion milestones, payment milestones may kindly be included as stated below:- 10% mobilisation after issue of work order against same amount BG10% against design and drawing approval 20% against material readiness for construction with all necessary material test report including EPS test report 30% against 100% completion of pontoon manufacturing 20% against supply and installation of pontoons at earmarked sites 10% on Final approval by IIT Madras / IACS class for commissioned pontoons CAMC payment kindly be made on quarterly basis and not half yearly	Tender condition shall prevail.
10	Section VI, Part II, Clause 2.1	Beeramballi	Location provided is on a hill top, water level variation is shown as 12.5 Mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway. Latral variation of water level not shown, kindly provide the same, also there is no road access to this location thus how will material reach here.	The contractor may undertake a site visit and make an assesment . Further , may refer reply at Sl. No.5.
11	Section VI, Part II, Clause 2.2	Gerosuppa	Location provided has much higher lateral water level variation , the vertical level variation is shown as 7.30 mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway	May refer reply at S. No. 10.
12	Section VI, Part II, Clause 2.3	Hannovar	Location provided in RFQ as per Google earth coordinate is 14016'34.72" E and 74027'28.67" E – kindly confirm this, as coordinates in DPR are different , the vertical level variation is shown as 7.30 mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway	May refer reply at S. No. 10.
13	Section VI, Part II, Clause 2.4	Guptighat	Location provided has much higher lateral water level variation , the vertical level variation is shown as 8.450 mtr provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway	May refer reply at S. No. 10.

14	Section VI, Part II, Clause 2.5	Bahakuda	Location provided has much higher lateral water level variation , the vertical level variation is shown as 10.35 mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway, also there is motorable road to reach the location as shown in tender document.	May refer reply at S. No. 10.
15	Section VI, Part II, Clause 2.5	Musadia	Location provided has much higher lateral water level variation , the vertical level variation is shown as 10.35 mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway, also there is motorable road to reach the location as shown in tender	May refer reply at S. No. 10.
16	Section VI, Part II, Clause 2.6	Dumas Beach	Location provided has much higher lateral water level variation – it could be 200 mtr plus , the vertical level variation is shown as 6.25 mtr and tidal range as 5.0 Mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway, also there is motorable road to reach the location as shown in tender document.	May refer reply at S. No. 10.
17	Section VI, Part II, Clause 2.7	Surat Castle	Location provided has much higher lateral water level variation – it could be 50 mtr plus , the vertical level variation is shown as 6.45 mtr, provide coordinate to anchor pontoons and where to make foundation for 10 Mtr long gangway, also there is motorable road to reach the location as shown in tender document.	May refer reply at S. No. 10.
18	General Query	Aluminium Gangway	We are of the view that the gangway length which is kept standard 10 Mtr x 0.9 Mtr (Clear inside width) will be insufficient at all locations, it is important that IWAI provides google coordinates for Anchoring the pontoon as well from where gangway foundation needs to be made to meet with tender requirement in a manner that pontoon and gangway are safe in all conditions keeping the annual water level variation in mind at all locations as stated in tender. It is also requested that in place of aluminium gangway 18 Mtr x 2 mtr HDPE Walkway be considered because in our view at many locations the gangway stands a chance to get submerged in water keeping change in water level in mind –the fixed length of 10 mter gangwaywould restrict the anchoring location of pontoon only at 9 Mtr distance from pontoon and at most location this would not be the most desirable situation	The gangway length is to be assessed by Contractor after visiting the site. Being an EPC Contract the provisions are well within the purview of Contractor.
19	SECTION-II: INSTRUCTIONS TO BIDDERS (ITB), Clause 6.1 and 6.2	<b>Cost of EMD and Tender Documents</b> Micro and Small Enterprises (MSEs) as defined in MSE procurement policy issued by department of Micro, Small and Medium Enterprises (MSME) or start-ups as recognized by Department of Promotion for Industrial and internal trade (DPIIT) are exempt from submitting the Tender Fee 7 EMD in submission of documents to the extent as per Government of India rules. (Page no: 08)	We are a Small Enterprise Company having Udyam Registration Certificate issued by Ministry of Micro, Small and Medium Enterprises. As per your tender clause, Micro, Small and Medium Enterprises of Govt. of India, MSEs registered with Udyam are exempted from payment of Earnest Money Deposit (EMD) & tender fees. We will participate in the tender as a manufacturer of the quoted items. Attached is our Udyam Registration certificate. Kindly confirm that as per your tender clause, we will be eligible for EMD and tender fee exemption against Udyam registration certificate	The valid MSME / Udyam certificate may be submitted along the bid and its genuineness will be examined during bid evaluation.
20	SECTION - VII: GENERAL CONDITIONS OF CONTRACT Clause 4.4.2 Security Deposit Page 114 of 213	<b>Security Deposit</b> A sum @ 10% of the net amount of the bill shall be deducted from each running bill of the contractor till the sum along with the sum already deposited in cash/RTGS as the earnest money, will amount to security deposit of 5% of the contract value of work. The earnest money deposited in the form of Bank guarantee shall be returned to the contractor after receiving the Performance Bank Guarantee.	A sum @ 10% of the net amount of the bill shall be deducted from each running bill of the contractor till the sum along with the sum already deposited in cash/RTGS as the earnest money, will amount to security deposit of 5% of the contract value of work. The contractor is already required to provide a performance guarantee amounting to 5% of the contract value, which is a standard industry practice to ensure performance, we request clarification that no further security deposit, beyond the amounts already covered by the earnest money and performance guarantee, shall be required. The additional security deposit mentioned in the clause should not be applicable, as the total security measures (earnest money and performance guarantee) already ensure adequate financial security for the contract.	Tender condition shall prevail.